

Benefits and Advantages of Using Blanket Purchase Agreements (BPAs)

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[Blanket Purchase Agreements \(BPAs\)](#) established under the [GSA Schedules Program](#) provide ordering activities with a variety of benefits and advantages. Contractual terms and conditions are contained in GSA Schedule contracts and are not to be re-negotiated for GSA Schedule BPAs. Therefore, as a purchasing option, BPAs eliminate such contracting and open market costs as the search for sources, the need to prepare solicitations, and the requirement to synopsize the acquisition. BPAs also—

- Provide an opportunity to negotiate improved discounts;
- Satisfy recurring requirements;
- Reduce administrative efforts by eliminating repetitive, individual orders and payments;
- Let customers obtain better value by leveraging buying power through volume purchasing;
- Enable an ordering activity to use streamlined ordering procedures;
- Permit an ordering activity to incorporate [Contractor Team Arrangements \(CTAs\)](#);
- Allow for quicker turnarounds on orders; and
- Permit an ordering activity to incorporate terms and conditions not in conflict with the underlying contract.

A BPA can be set up for field offices across the nation, thus allowing them to participate in a customer's BPA and place orders directly with GSA Schedule contractors. In doing so, the entire agency reaps the benefits of additional discounts negotiated into the BPA.

A multi-agency BPA is also permitted if the BPA identifies the participating agencies and their estimated requirements at the time the BPA is established.